



**Protect Your Retirement: Insurance and Annuities**

## **Which Retirement Plan Would You Choose?**

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Imagine a set of 65-year-old identical twins planning to retire this summer after long careers. Let's call them Bill and Ron. They have worked for different employers and have accumulated retirement benefits worth the same amount in dollars, but the benefits won't be paid out the same way. Bill can count on a traditional pension, paying \$4,000 a month for the rest of his life. Ron, on the other hand, will receive his benefits in a lump sum that he must manage himself. Ron has a lot of choices, but all have consequences. For example, he could put the money into a conservative bond portfolio and, by spending the interest and drawing down the principal, he could also spend \$4,000 a month. If Ron does that, though, he can expect to run out of money sometime around the age of 85, which the actuarial tables tell him he has a 30 percent chance of reaching. Or he could draw down only \$3,000 a month. He wouldn't have as much to live on each month, but his money should last until he reached 100.

Who is likely to be happier right now? Bill or Ron?

If this question seems a like no-brainer, welcome to the club. Nearly everyone seems to prefer the certainty of Bill's pension to Ron's complex options. But here's the rub: Although people like Bill, who have pensions and tend to love them, old-fashioned, "defined benefit pensions" are a vanishing breed. On the other hand, people like Ron — with defined-contribution plans like 401(k)s — can transform their uncertainty into a guaranteed monthly income stream that mirrors the payouts of a traditional pension plan. They don't have to manage their own accounts anymore and they don't have to pay some advisor HUGE fees to lose their money and keep them guessing about the future of their retirement income. They can roll their money into a Safe Money Account that has a guaranteed lifetime pension that they can never outlive.

When you retire, don't you want guaranteed income strategies that will provide monthly income for you and your spouse for the rest of your lives, no matter what happens in this economy? That is the peace of mind everyone is looking for.

If you would like to find out more about how this works, call and ask for my FREE 113 page book SAFE MONEY that contains everything you need to know about safe investing in this economy. My number is 1-866-780-SAFE (7233).